



Passionate about India and social entrepreneurship?

UnLtd India, an incubator for social entrepreneurs in India, is looking for an outstanding Mumbai Executive Director

The Opportunity

UnLtd India (www.unltdindia.org) is a launchpad for entrepreneurs in India. Through providing seed funding and intensive support, we help exceptional individuals with ideas, passion and entrepreneurial skills bring about solutions to India's social problems.

Since launch in December 2007, we have established UnLtd India as a leading organisation of its type in India. We have three core programmes in Mumbai: our incubation support programme (seed funding & support), the Hub (a laboratory and co-working space for social change) and Bootcamp (an accelerator for early-stage social entrepreneurs).

As the founders start to scale the organisation to a national level, we're now looking for an outstanding Executive Director to lead our Mumbai operations.

Your responsibilities will be to:

- Work with the founders and Board to set the strategy for the organisation in Mumbai
- Raise funding and take overall financial responsibility for the Mumbai operations
- Lead the successful delivery and growth of our core programmes
- Manage and strengthen our first-rate team
- Build high-value partnerships in the marketplace
- Be a dynamic, engaging front-person for the organisation in Mumbai

We are looking for you to have the following skills and experience:

- Outstanding leadership, influencing and communication skills
- Experience of successful, high-impact programme delivery
- Experience of successfully growing a profitable social enterprise and managing multiple businesses / profit centres within an organisation
- Full budget and P&L responsibility of up to at least Rs 3 Crores and experience of leading a team of at least 15 staff
- Strong experience of fundraising from foundations, corporates and individuals
- Highly connected in the social entrepreneurship and (ideally) business worlds

You are an individual who is:

- Passionate about social entrepreneurship
- A strong problem-solver and highly resourceful
- Detail orientated and a systems thinker
- Strongly aligned with our [mission](#) and [organisational values](#)
- Confident in dealing with a wide range of senior-level decision makers in a variety of organisations

To apply

To apply, please send your CV / resume (no longer than 2 pages, please) and a short cover letter explaining how you meet the requirements, to recruitment@unltdindia.org.