Passionate about social entrepreneurship?

UnLtd India, a leading incubator for social entrepreneurs in India, is looking for an outstanding Fundraising Manager

The Opportunity

UnLtd India (www.unltdindia.org) is a launchpad for social entrepreneurs in India. Through providing seed funding and intensive support, we help exceptional individuals with ideas, passion and entrepreneurial skills bring about long-term solutions to India’s social problems.

Since launch in December 2007, we have established UnLtd India as a leading organisation of its type in India. We have four core programmes: our Incubation support programme (seed funding & support), Affiliate programme (replicating our incubation program across India), Bombay Connect (a co-working space for entrepreneurs) and Social Mashup (an annual gathering for early-stage social entrepreneurs).

To expand our donor base, we’re now looking for an outstanding Fundraiser Manager to lead our fundraising.

Your responsibilities will be to:
- Work with the founders and Board to set the organisation’s fundraising strategy
- Lead the implementation of our fundraising strategy and hit fundraising targets
- Build a high performing fundraising team
- Build high-value partnerships in the marketplace

We are looking for you to have the following skills and experience:
- A track record of successfully raising funds totalling at least Rs 2 Crores from trusts and foundations, corporates and individuals
- Experience setting and executing a fundraising strategy
- Strong team management skills
- Outstanding written and spoken communication skills
- Well connected in the fundraising, social entrepreneurship, high net worth and business communities

You are an individual who is:
- Passionate about social entrepreneurship
- A self-starter, creative, energetic and committed
- Confident in asking for money
- Strongly aligned with our mission and organisational values
- Willing to be based in Mumbai and to travel across India / internationally as necessary
- Confident in dealing with a wide range of senior-level decision makers in a variety of organisations

To apply

To apply, please send your CV / resume (no longer than 2 pages, please) and a short cover letter explaining how you meet the requirements, to recruitment@unltdindia.org. The application deadline is 15th February 2014.